



## BRAND

### PRINT

**GRAZIA** 7 issues per year / 55K copies each issue **GRAZIA BOOK** 2 issues per year / 80K copies each issue

### WEBSITE

3.5M+ unique users/month12M+ page views/month3.2 pages Visit depth

### SOCIAL MEDIA

**500K+** followers Yandex Zen Telegram VKontakte Instagram\*

### **AVERAGE REACH** ~ 4M PEOPLE

Source: Yandex Metrika 2024. \*forbidden in Russia

































## GRAZIA

**GRAZIA in Russia** is more than 15 years of original coverage of the main fashion and beauty news, lifestyle trends and significant events in culture and society. The only fashion magazine brand in Russia today, the history of which began in the world center of fashion and beauty. The first issue of GRAZIA was published in 1938 in Italy.

**GRAZIA** allows the reader to feel part of the current context of the world of fashion, beauty and stars. Inspires the reader to create their own unique style that emphasizes individuality.

GRAZIA is confident in the pricelessness and uniqueness of every moment of life – as well as every person. Large-scale fashion shoots, exceptional in concept and spectacle, close attention to discoveries in the field of beauty and health, the search for inspiration in the history of fashion and major cultural events work to promote this simple, but very important for modern times idea.

**GRAZIA BOOK** is a special 200-page issue published every six months and raises the most exciting topics, which it examines with the help of recognized experts from the world of culture, science, fashion and beauty.

Each issue of GRAZIA BOOK contains: 2-4 covers, 3-5 unique photo shoots, matte cover with selective varnishing, high-quality paper and printing, premium distribution

## AUDIENCE

**GRAZIA AUDIENCE** – loyal, established segment of stylish, cheerful, ambitious, smart and successful women, who aspire to gain new knowledge and inspiration for action. Grazia reader is a modern intellectual woman, who follows actual trends, has a proactive attitude, leads active lifestyle, invests in herself and in her personal lifestyle

### WOMEN

**PRINT** 85% / **DIGITAL** 75%

### CORE AUDIENCE

**25-45** years

63% Average or above average income (CC+)65% business owners, top managers

### AFFINITI INDEX (website)

352% clothes, shoes,accessories (premium)216% beauty & health

207% real estate219% premium real estate

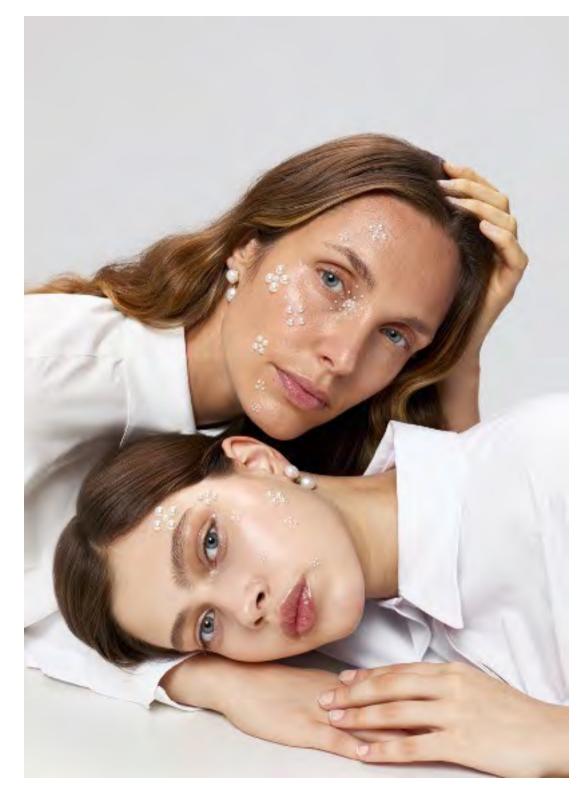
Source: Yandex Metrika 2024

183% country real estate

**320%** jewellery

400% Interior design

308% foreign education313% finance148% deposits192% credits



## GEOGRAPHY

### ON-LINE MARKETPLACES

WILDBERRIES / OZON KIOSK / YANDEX MARKET

### POINT OF SALE RUSSIA

AZBUKA VKUSA / GLOBUS GURME CROCUS / SELGROSS / GLOBUS LENTA / ASHAN / SPAR PEREKRESTOK / METRO BOOK STORE: «MOSCOW»

SAINT-PETERSBURG
PRINT 12,7% / DIGITAL 11%

MOSCOW
PRINT 53% / DIGITAL 48%

CIS
PRINT 3% / DIGITAL 3%

BELARUS 1,8% KAZAKHSTAN 1,2%

SOUTH
PRINT 8% / DIGITAL 9,5%

KRASNODAR 3% ROSTOV-ON-DON 3% SOCHI 2% VOLGA REGION
PRINT 6% / DIGITAL 9%

NIZHNY NOVGOROD 2,2% SARATOV 0,3% SAMARA 1,5% KAZAN 1,7% UFA 0,3% URAL AND SIBERIA
PRINT 10% / DIGITAL 12%

YEKATERINBURG 5,4% CHELYABINSK 1% OMSK 1% NOVOSIBIRSK 2,6% FAR EAST

PRINT 2,3% / DIGITAL 1,5%

VLADIVOSTOK 1,7% KHABAROVSK 0.6%

### ADVANTAGES OF COOPERATION

### **CREATIVITY**

We create the unique projects for promoting brands.

We implement clients' ideas: from a website page to production of a customized white label event.

### **FLEXIBILITY**

GRAZIA team can work out a product tuned for your goals. We focus on the client's target audience, their needs and desires.

### **SPEED**

We promptly responds to clients requests. We are always up-to-date about last trends in event-production

### **HIGH QUALITY**

GRAZIA is a media brand, well-known all over the world.

Our projects increase customers loyalty to clients' brands and attract new audience for the brand





## PROJECTS 360°

GRAZIA creative team can create cross projects of any complexity and effective coverage

### **OFFLINE**

- customized clients events
  - collaborations
- business events (all formats)
- conferences & roundtables
  - exhibitions

### DIGITAL

- native articles
- banners and branding
- special projects in digital, social media 360°
  - photo & video shoots
    - podcasts

### MAG

- special projects
- unique formats
- photo shoots

### WHITE LABEL

 creation of unique video and photo content for client's platform

### UPDATES ON DIGITAL PLATFORMS

### RUBRICATOR UPGRADE

### **LIFE AROUND**

Lifestyle 360: from UGC content to columns with key industry experts

#### **FACES**

Interviews and opinion columns with media personalities: from rising stars to notable opinion leaders.

### **CULTURAL CODE**

Rethinking the current agenda through the lens of culture

### EDITORIAL PROJECTS

### **YES OR NO**

Series of short videos with contemporary heroes with honest emotional answers

### **BUSINESS CASE**

Author's columns about effective business solutions from the creators of young successful projects

### **#NEWFACES**

Series of interviews with future leaders of creative industries





### **+ NEW FORMATS IN SOCIAL NETWORKS**

Telegram / 8K followers VK / 30K followers

## SPECIAL DIGITAL PROJECTS



- banners & brandingnative articles
- special SMM projects





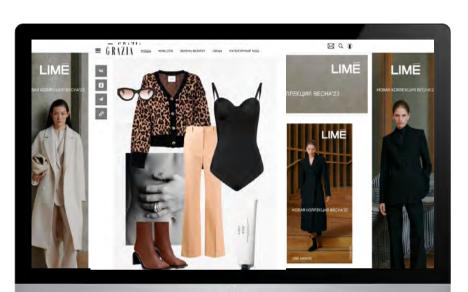
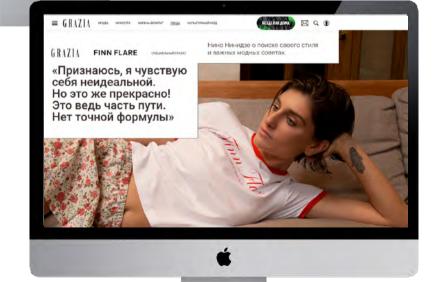




photo & video content
(fashion, beauty, lifestyle etc.)
special projects

 special projects on animation platform



## SPECIAL PRINT PROJECTS

• personal approach to each client













ько помочь с проформентацией так, чтоым, бы к 15 годам человек точно понныкал, (

#### ПРИНЯТЬ ПР РЕБЕНКА? А Ч

и Ват им спомость для прицествен до договорень. В рего предерат протовуть договорен договорен договорен протовуть договорен договорен протовуть договорен договорен протовуть договорен протовуть договорен с на разделением формурать с на разделением формурать с на разделением формурать с на разделением формурать и протовуть договорен договорен протовуть договорен договорен протовуть договорен договорен протовуть договорен протовуть и протовуть договорения по протовуть договорения по протовуть договорения по протовуть договорения договорен протовуть договорения протовуть договить договорения по протовуть договорения по протовуть догови

вых и развивающихся технологиях (искусственный интеллект, робототехника). Эти профессии могут быть малоовілостны вил ведооценным родителями, но они перспективны.

#### а что делать

Ничнить тими пробы миню уже сапарогизамого пидрата « На том уже ктаруже сель обозное выпивание своит интрессов и определенный гровтин ответственности. В то же прези пробраны прафессиональных проб мино делать принце, потд мактыний ребоим впериод остудини «пракарене» за себе развые розп — прача, учителя, реамисеры, кетеринора. Конечно, это оце не реальным и снаг нотечно, это оце не реальным и снаг но-

и важно, идея, что проессия вывирается один раз и на есю жизнь, давно устарела. Вывор первой проессии » это всего лишь выкор первой проессии, так пусть он превратится в пу

## GRAZIA

### BEAUTY BOX / 4 ISSUES PER YEAR







- Collaboration with sampling services release of limited themed beauty boxes GRAZIA with travel and full-size products that have passed the editorial examination
- Large-scale advertising campaign of the project (magazine + website + social networks + IG). Coverage of about 50K/3 months.
- On sale for up to 3 months



# SCHEDULE

In 2025 GRAZIA 2 special issues (double cover, issues with multiple different covers,) and 7 regular thematic issues

I 9 JANUARY 13 JANUARY 8 FEBRUARY Love issue	
2 24 JANUARY 3 FEBRUARY I MARCH Fashion issue	
3 7 MARCH 17 MARCH 12 APRIL BOOK (spring-sum	mer)
4 2 MAY 12 MAY 7 JUNE	
5 4 JULY 9 AUGUST Kids issue	
6 I AUGUST II AUGUST 6 SEPTEMBER Fashion issue	
7 5 SEPTEMBER 15 SEPTEMBER 11 OCTOBER	
8 3 OCTOBER 13 OCTOBER 8 NOVEMBER BOOK (fall-winter)	
9 31 OCTOBER 10 NOVEMBER 6 DECEMBER New Year issue	

# EVENTS

- Creative team of GRAZIA can make an original and unique project for you.
- We are the only ones in domestic market who can organize absolutely any kind of events: from girl-party in a boutique to a big event and exhibition.











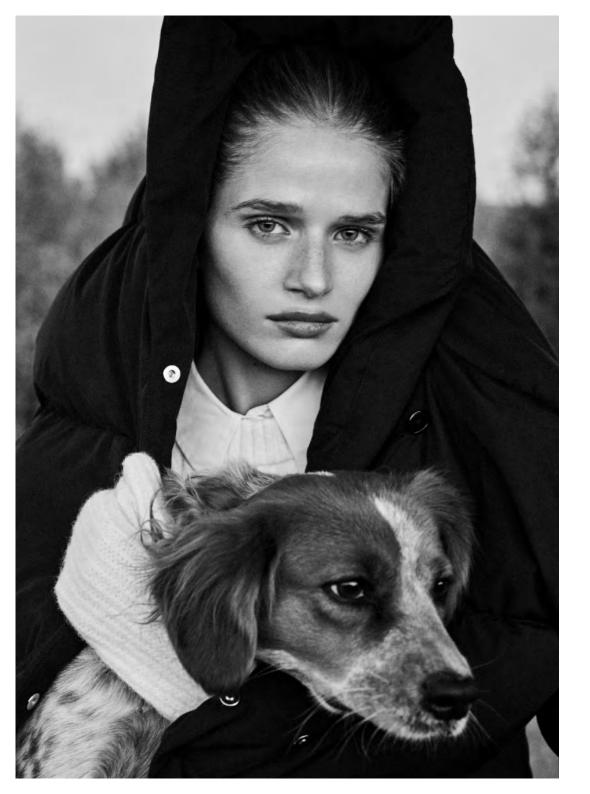








EXHIBITION LIFE IN MOTION



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